

## Sales Consultant

Little Chevrolet is currently looking for a Sales Consultant to join our team. We offer competitive wages and performance based bonus plans, as well as group insurance benefits, vehicle discount plans and opportunities for professional development.

As a Sales Consultant your responsibilities will include:

- Sell new and used vehicles.
- Maintain customer satisfaction.
- Keep up to date with technology changes in the automotive industry.
- Identify each client's vehicle requirements by asking questions and listening.
- Demonstrate new and used vehicles.
- Deliver vehicles to customers and ensure the customer understand all components of the vehicle.
- Follow up with customer to ensure satisfaction and establish customer loyalty.
- Introduce customer to service department personnel to emphasize quality and efficiency of dealership operations.
- Creating and following up on customer leads.

## Qualifications:

- Excellent interpersonal and customer service skills.
- Financially motivated with an ambitious and outgoing attitude.
- Effective interpersonal, listening and communication skills
- Computer Skills
- Drivers License

If this sounds appealing to you, apply today to become part of the Little Chevrolet team. We look forward to hearing from you!

By Email:

jobs@littlechevrolet.ca