



Commercial Vehicle Lending Line of Credit Checklist and Questionnaire

Date: \_\_\_\_\_

Borrower's Legal Name: \_\_\_\_\_

Type of Legal Entity: \_\_\_\_\_ (C-corp, S-corp, LLC, LP PC, sole prop, etc.)

Borrower's State of Incorporation and Year Incorporated: \_\_\_\_\_

Last Fiscal Year a Company Tax Return Was Filed: \_\_\_\_\_

Ownership Publicly or Privately Held: \_\_\_\_\_

Owners/	_____	Title _____	Ownership% _____
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Principal(s)	_____	Title _____	Ownership% _____
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_____	Title _____	Ownership% _____
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_____	Title _____	Ownership% _____
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Total 100%

Borrower's Contact Person: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Borrower's Contact Person Email Address: \_\_\_\_\_

Borrower's Website: \_\_\_\_\_

Servicing Dealership Name: \_\_\_\_\_

Dealership Contact Person: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Dealership Contact Person Email Address: \_\_\_\_\_

Current # of NMAC/IFS Accts: \_\_\_\_\_ NNA Fleet Acct # (FAN): \_\_\_\_\_

**Items / Information Required To Process a Credit Application**

- Financial Statements**
  - Current statement (within 90 days of date applying for credit)
  - Prior 2 Year-end statements — Accountant Audited, Reviewed or Tax Returns
  
- Business Credit Application** (Signed by borrower and fully completed – including ownership structure, trade references, banking relationship information and Federal Tax ID number.)
  
- Personal Guarantor Information** (if applicable)
  - Credit Application on Guarantor
  - Personal Financial Statement on Guarantor dated within previous 12 months
  
- Corporate Guarantor Information** (if applicable)
  - Credit Application on Guarantor
  - Financial Statements on Guarantor
  
- List the model and quantity being ordered over the next 12 months:
 

\_\_\_\_\_

\_\_\_\_\_
  
- Finance Program Requested: (Retail, Conventional Close-end Lease, TRAC Lease)
 

\_\_\_\_\_
  
- Expected Delivery Dates:

## Line of Credit Questionnaire

Below is a list of background questions required in support of your application for credit with NMAC. Please answer as accurately as possible.

Line of Credit requested for additional or replacement vehicles? \_\_\_\_\_

Requested Line Amount Including Current NMAC Outstanding Receivables: \$ \_\_\_\_\_

When was the company established and by whom? \_\_\_\_\_

What is the company's primary source of revenue? \_\_\_\_\_

How many branches/locations does the company operate and where are they located? \_\_\_\_\_

Is the company now or reasonably anticipated to be a litigant in a civil tort action that potentially could impair the financial condition of the company in the next 12 months? \_\_\_\_\_

How many employees does the company currently have? \_\_\_\_\_

Are there any relevant future plans for expansion, downsizing, new locations, etc.? \_\_\_\_\_

Does the company have any subsidiaries, affiliates or are there any outside businesses related by common ownership? \_\_\_\_\_ If yes,

- to what extent do they conduct business with one another?
- will they finance vehicles on the requested Line of Credit?
- will vehicles be subleased to any of the companies?

Please explain: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What are company vehicles specifically used for (i.e. sales, delivery, hauling, executives)? \_\_\_\_\_

\_\_\_\_\_

Where are vehicles garaged? \_\_\_\_\_

What is your current fleet size? \_\_\_\_\_ What % in Nissan/Infiniti products? \_\_\_\_\_

Who is your current automobile insurance provider? \_\_\_\_\_